E-Commerce Management E-Commerce Management					Modulnummer: M-MI/10	
Master Pflicht/Wahl □ Wahl ⊠ Wahlpflicht □ Sonderfall □			Modulbereich: Compulsory			
Anzahl der SWS		<u>Σ</u>		Kreditpunkte: 6	Turnus every winter term	
Formale Voraussetzungen: -						
Inhaltliche Voraussetzungen: -						
Vorgesehenes Semester: ab 1. Semester						
Sprache: Englisch						
Kommentar: Keine Anmerkung.						
Ability to define different types e-commerce systems and to describe their major business and revenue models Ability to understand e-commerce strategies and to describe the process of e-commerce strategy (re-)definition and implementation Ability to understand the legal, social, ethical and business environments within which e-commerce operates Ability to relate technical infrastructure and support services like payment and security to e-commerce implementation Ability to identify and describe factors for e-commerce success Ability to describe social networks, virtual worlds, and social software as facilitators of social e-commerce Ability to elaborate and present a deeper understanding of e-commerce strategies and technologies at an academic level Inhalte: E-commerce business models and strategies						
 Marketplace analysis for e-commerce Regulatory, ethical and social environments of e-commerce E-commerce infrastructure E-marketing and customer relationship management E-commerce security E-commerce payment systems Mobile and social e-commerce 						
Unterlagen (Skripte, Literatur, Programme usw.): • Chaffey (2011): E-Business and E-Commerce Management • Jelassi & Enders (2008): Strategies for E-Business • Turban et al. (2012): Electronic Commerce 2012						
Form der Prüfung: presentations, written paper (individually and/or in small groups)						
Arbeitsaufwand	Attendance (Lectures Individual Preparation Summe		ecapitulation	56 h 124 h 180 h		
Lehrende: Prof. Dr. J. Pöppelbuß				Verantwortlich: Prof. Dr. J. Pöppelbuß		